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रुपये Rupees Two lakhs nine thousand seven hundred and twenty only

अदा करें ₹ 2,09,720/-

A/C NO. 911010055761116
PLTRS 000160

For K S SCHOOL OF ENGINEERING & MANAGEMENT

Authorized Signatory(ies)
Please sign above

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KAMMAVARI SANGHAM (R), 1952
K.S. School of Engineering and Management

Approved by AICTE-1-5279601, Affiliated to VTU, Beilagavi

ACCREDITED BY NAAC

15, Near Vajarahalli, Mallasandra, off Kanakapura Road,
Bengaluru - 560 109, www.kssem.edu.in

Fax : +91 80 28425164, Mob : 8884444408 / 9606055906

Ref: KSSEM/PO/2023-2024/TPO 008

Date:18/12/2023

To,
TRANSIT TRP
Training & Recruitment Partner,
#324, 3rd Main Road, 7th Cross road, Srinivasanagar,
Bangalore-560 050

Dear Sir,

Sub: Purchase Order for Personality Development Training Programme for 3rd Semester MBA.

With reference to the above, we are pleased to place the order for Personality Development Training Programme for 3rd Sem MBA Students at K.S. School of Engineering and Management, #15, Mallasandra, Off-Kanakapura Road, Bangalore – 109 as per the following specifications, terms & conditions.

Training Commercials

S.No	Training Description	Quantity	Rate	Amount
1	Personality Development Training Programme for 3 rd Semester MBA.	58	18/Hour/Student (For 30 Hours)	31,320
GST			18%	5,638
Grand Total				36,958/-
Amount in Words: Thirty Six Thousand Nine Hundred Fifty Eight Rupees only.				

Terms & Conditions:

- ✓ Training Dates for 3rd Sem MBA Students would be 11th, 12th, 13th, 14th, 15th December 2023.
- ✓ Pre-Assessment, Post assessment to be conducted and the portal to be made available for unlimited usage of the company specific mock test.
- ✓ Quantity May Vary Based on Actual.

Terms Payment:

- ✓ FULL PAYMENT TO BE MADE POST SATISFACTORY COMPLETION OF THE TRAINING

Thanking you,

Secretary

KAMMAVARI SANGHAM

TRANSIT

Training & Recruitment Partner

#324, 3rd Main road, 7th Cross road, Srinivasanagar, Bangalore-560 050
Mobile: +91 906 693 1423 | [E-mail:operations@transit-learn.com](mailto:operations@transit-learn.com) | Transit-learn.com


Bill To:

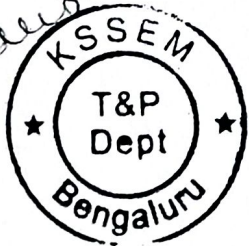
K S School of Engineering and Management
Holiday Village Road, Mallasandra,
off Kanakapura Rd, Bengaluru 560109

Invoice No : TTRP026/23-24

Invoice Date: 19th December 2023

TAX INVOICE

Sl.NO	Product Description	Rate	Amount
1	Personality Development Program – 2 nd Year MBA Graduates (30 hours) Count – 58 Students	540	31,320
Amount in words: Thirty Six Thousand Nine Hundred Fifty Eight Rupees Only		Total Amount	31,320
		GST 18%	5,638
		Net balance to pay	36,958
PAN Number: EZCPR8344R Bank details: TRANSIT – Training and Recruitment Partner Account No: 120002825715 IFSC Code: CNRB0000473 Bank Name: Canara Bank Branch : DVG Road		For TRANSIT 	
Please Make all checks payables to above mentioned details		Ranjith NK (Proprietor) Authorized Signatory	



THANKYOU!

May be approved

15. Dec 2023
3/1/24
Dr. K. RAMA NARASIMHA
Prindpal/Director
K S School of Engineering and Management
Bengaluru - 560 109


3/1/24



K S GROUP OF INSTITUTIONS
DEPARTMENT OF TRAINING AND PLACEMENTS
COMPARATIVE STATEMENT OF TRAINING VENDORS

Name of Training Agency	Trainer Profile and Rating					Training Cost / Student / Hour
	1	2	3	4	5	
	Name	Qualification	Professional Experience	Specialization	Rating and Remarks	
AUDAZ	Asgar Pasha	B.Sc MBA HR	18 years	Personality Development	3+5 = 8	AVG Score - 33/4 = 8.25 (Offline) = 20.5/Student/Hr + GST
	Belliapa	B.E. M.Tech	30 year	Soft Skills	4+5 = 9	
	Parvathi	B.A.M.A. MBA HR	18 years	Personality Development	3+5 = 8	
	Kavitha M	B.Sc (Physics, Maths & Electronics) M.sc (Maths)	20 years	Aptitude & Soft Skills	3+5 = 8	
Assessment Portal-Own portal available					33	

17 Sem (KSIT + KSE)

17 + 0.25

BIZOTIC	SRINATH SETHURAMAN	M.Sc, MBA (UK)	20 Years	Soft Skills and Verbal	3+5 = 8	AVG Score - 33/4 = 8.25 (Offline) = 20/Student/Hr + GST
	VINEET MANN	B.Sc , M.Sc	15 Years	Aptitude	3+5 = 8	
	SHASHIKALA MADHUSUDHAN	LLB, M.Sc	22 Years	Soft Skills and Verbal	3+5 = 8	
	K KRISHNA BAI	B.E, M.Tech (BSP)	10 Years	Technical & Aptitude	4+5 = 9	
Assessment- Own Portal Available					33	

17 Sem (KSIT + KSE)

20 + 0.25

Quan Tech Origin	Deepak P.N.	B.E, M.E	08 Years	English and Soft skills	3+4 = 7	AVG Score - 25/4 = 6.25 (Offline) = 20/Student/Hr + GST
	SAMUEL JOHN	Diploma (counselling skills), B. A	12 Years	Communication and Soft Skills	1+5 = 6	
	Vignesh M.K.	B. E	6 Years	Aptitude	2+3 = 5	
	Ananth P	B. E	15 Years	Technical & Aptitude	2 + 5 = 7	
Assessment -Own Portal Available					25	

+

Transit	Beena N	B.Sc, MS, PGDBA	22 Years	Behaviour skills, Aptitude	4+5 = 9	AVG Score - 28/4 = 7 (Offline) = 23/Student/Hr + GST
	Sowmya Kerur	B.E	08 Years	Aptitude	2+4 = 6	
	AMIT MONDLE		20 Years	Personality Development	2+3 = 5	
	Arun Kumar	M.Sc, MBA	17 Years	Technical & Aptitude	3+5 = 8	
Assessment - Still Under Development					28	

MBA (I & II year)
19+23

Skill Factory	Raghavan	B.Com & MBA (HR)	14 Years	Soft Skills and Verbal Skills	3+5 = 8	AVG Score - 33/4 = 8.25 (Offline) = 21/Student/Hr + GST
	Nisha	B.Com & MBA (Fin)	10 Years	Logical, Analytical and Verbal	3+5 = 8	
	Dr. Jacob S	Ph.D	14 Years	Placement oriented skills, verbal skills	5+5 = 10	
	Narasimha	B.E (Information Science) & MBA (HR)	8 Years	Logical, Analytical and Verbal	3+4 = 7	
Assessment - Still Under Development					33	

(KSIIT + KISEM)
VII Semester

Universal Education	Avishek Ghosh	B.Sc, MBA	12 Years	Aptitude and Reasoning	3+5 = 8	AVG Score - 34/4 = 8.5 (Offline) = 22/Student/Hr + GST
	V Nandini Nair	B.Sc, MBA	12 Years	Verbal and communication skills	3+5 = 8	
	Ahinshu Ghosh	B.E, MBA	12 Years	Aptitude and Reasoning	4+5 = 9	
	Tapas Guha	B.E, M.Tech	12 Years	Technical Trainer	4+5 = 9	
Assessment - Still Under Development					34	

20+ case 18%

help interview

JV Global	Darshan B V	B.E, Mtech	6 Years	Quantitative & Analytical	4 + 3 = 7	AVG Score - 31/4 = 7.75 (Offline) = 25/Student/Hr + GST
	Bhargav A P	BA, MA	10 Years	Soft skills	4 + 4 = 8	
	Beena N	B.Sc, PG, MS, PGDBA	18 Years	Pre Placement Topics	4 + 5 = 9	
	Beena S	BE, Mtech	6 Years	Quantitative & Analytical	4 + 3 = 7	
					31	

Pentagon Space	Yashwanth K N	BBM, MBA	6 Years	Verbal and communication skills	3 + 3 = 6	AVG Score - 30/4 = 7.50 (Offline) = 32/Student/Hr + GST
	Hanu R	BE, M Tech	08 Years	Technical Trainer	4 + 4 = 8	
	DASHRATH MISAL	B.Com, MA	15 Years	Soft skills and english	3 + 5 = 8	
	ARCHANA M S	B.Com, MBA	13 Years	Soft skills	3 + 5 = 8	
					30	

Call the above for negotiations.

6/10/22

Handwritten signatures and dates: 06/10/22



K.S SCHOOL OF ENGINEERING AND MANAGEMENT

Mallasandra, off. Kanakapura Road, Near Holiday Village, Bengaluru-560109

Phone: 08028425012/013 website: www.kssem.edu.in

** DEPARTMENT OF TRAINING AND PLACEMENTS **

29/11/2023

CIRCULAR

Placement Department has planned to conduct Training Program for 3rd Semester students of MBA from 11th to 15th December 2023 from 8.50 AM to 3.50 PM in their respective classroom. Head Of the Department is hereby requested to communicate the same to the students. Placement coordinator is requested to take the attendance for all the sessions and to submit the consolidated attendance sheet to the placement department.

Day / Date	Session 1 8.50 AM – 11.00 AM	Session 2 11.15 AM – 1.15 PM	Session 3 1.50 PM – 3.50 PM
11 th Dec. 2023	Group Discussion	Personal Interview	Resume Writing
12 th Dec. 2023	Business Letter	Project/Proposal Presentation	Business Etiquettes
13 th Dec. 2023	Aptitude Skills Set -1 (includes important topics like Number system, Ratio proportion, Percentage, Averages, Time & work, Time speed distance)		
14 th Dec. 2023	Aptitude Skills Set -2 (includes important topics like Permutation combination, probability, syllogism, seating Arrangement, Coding decoding, Blood relation, Distribution)		
15 th Dec. 2023	Verbal Ability (Sentence Correction & Completion, Reading Comprehension, Parajumblers)		Mock GD/ MOCK PI



Handwritten signature
PRINCIPAL

Dr. K RAMA NARASIMHA
Principal/Director
KS School of Engineering and Management
Bengaluru - 560 109

CC to:
HOD and Coordinator of:

MBA.

PDTP Feedback form for MBA - 3rd Sem (Day 2) - 12/12/2023

24 responses

Publish analytics

DATE

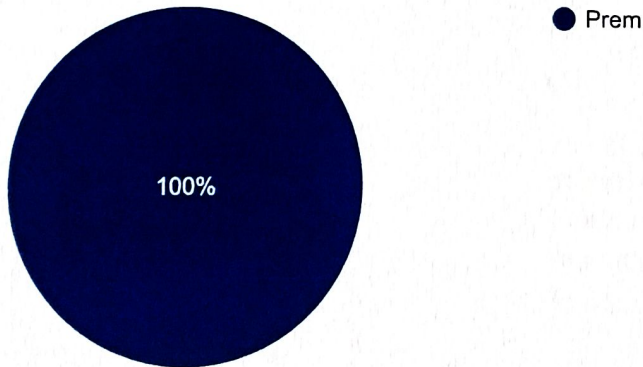
24 responses

Nov 1999	12
Dec 2023	12 22 13

TRAINER NAME

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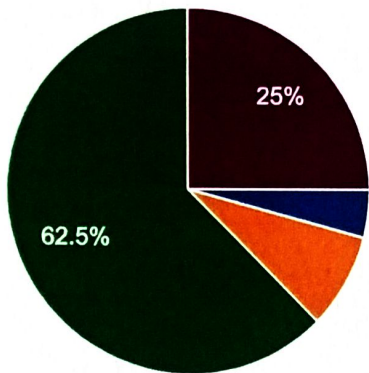
24 responses



TOPICS COVERED

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24 responses

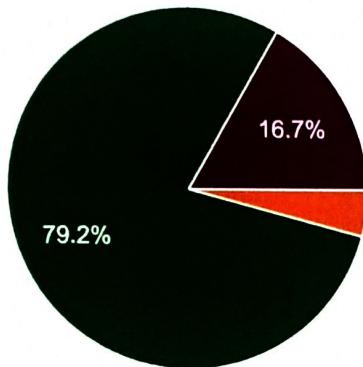


- POOR
- BAD
- AVERAGE
- GOOD
- EXCELLENT

CONCEPTUAL CLARITY/ SUBJECT KNOWLEDGE

 Copy

24 responses

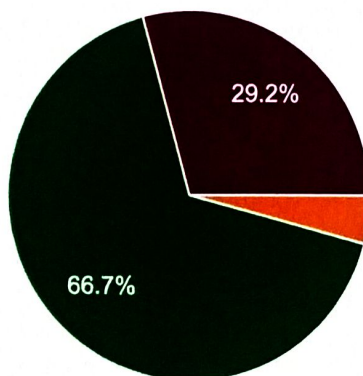


- POOR
- BAD
- AVERAGE
- GOOD
- EXCELLENT

SOLVING DOUBTS/ INTERACTION

 Copy

24 responses



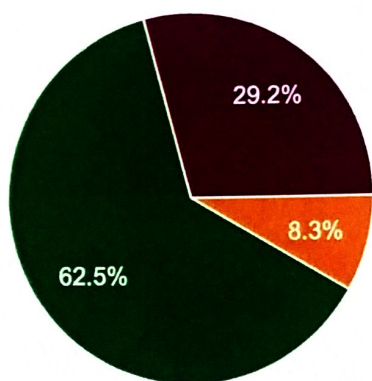
- POOR
- BAD
- AVERAGE
- GOOD
- EXCELLENT





TIME MANAGEMENT

24 responses

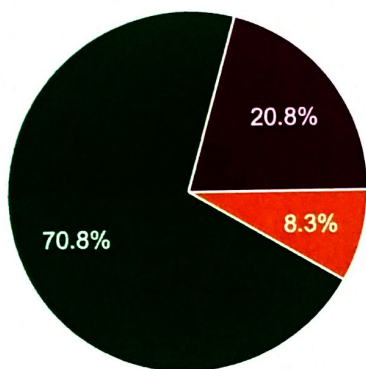


- POOR
- BAD
- AVERAGE
- GOOD
- EXCELLENT



OVERALL RATING

24 responses



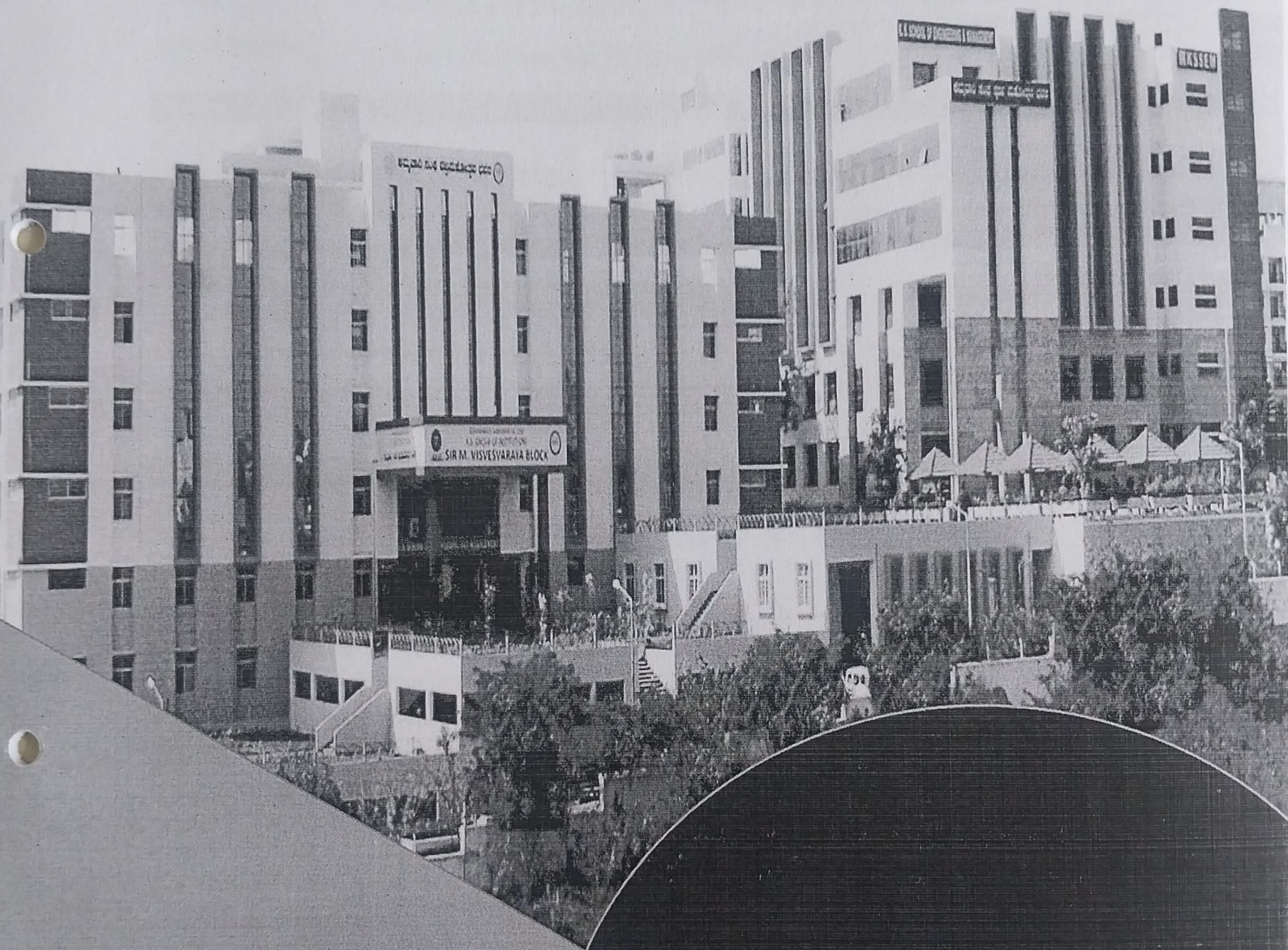
- POOR
- BAD
- AVERAGE
- GOOD
- EXCELLENT

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Google Forms



CLOSURE REPORT 2023-24



TRANSIT

Training and Recruitment Partner

Closure Report for the Training Program

Name of the College : **K S School of Engineering and Management - MBA**
Program By : TRANSIT – Training and Recruitment Partner
Venue : K S School of Engineering and Management, Bangalore
Dates/Duration : From 11th December 2023 till 15th December 2023

Objective of the Training Program

The sole objective of imparting Advanced Excel training program is to make students able to critical evaluate various real life situations by resorting to an analysis of key issues and factors. This training program will help students to enhance their Communication skills, Presentation skills, Problem solving ability, to improve analytical skills, to discover their interests and future career, to maximise potentialities and boosting self-confidence, understanding high demand in society and have good job prospects. An overview of types of job roles available using excel in present market trends were also briefed,

Introduction to TRANSIT-TRP

TRANSIT-TRP is a unique & innovative concept that brings the Corporate & Fresh Employable Talents under a single umbrella, thereby; contributing to India's progress in globalization. We are poised to give training solutions that would enhance the skill sets & knowledge spectrum of the participants. With years of expertise in behavioral skill development and developing analytical and logical thinking, we are one of the premier emerging assessment and training organizations in India. TRANSIT-TRP has a team of fully qualified professionals in the field of IT education & recruitment, with professional experience that dates back to 2020.

We have a history of having trained more than 80,000 students and is still going strong. The services range from assessment services, consulting to training for the Corporate as well as Institutional sector.

Today we are a corporate certified company following well laid out quality procedures and policies. The major objective of implementing the training system was to be a catalyst in the process of transforming dreams to destiny and to make it affordable for every student

across all barriers so that he/she can transform their dream to reality.

The overall services we provide are:

- Foundation from Campus to corporate.
- IT services including web design and templates.
- Virtual HR house.
- IT/BT Core technical/non-technical corporate training.

We are confident that all of the training we deliver is at a gold standard and are constantly striving to improve and become even better. We believe that training should be well planned, well prepared, fit for purpose and delivered by trainers who are motivational and inspirational, trainers who can make it interesting and fun, trainers who can and will make a difference to your people and your organization.

Working with K S School of Engineering and Management

Placement training was conducted for the 1st semester students of K S School of Engineering and Management – MBA from from 11th December 2023 till 15th December 2023. A team of 4 trainers trained one batch of 1st semester MBA students on a total of 15 modules. The modules in this training cycle were focused on enhancing the skill set of 2nd year MBA students so that they are better prepared for their placements.

Soft Skills and Aptitude

Strong communication skills, the ability to speak in plain English, building positive relationships with stakeholders, and showing inspiring leadership qualities– typically called “Soft Skills”– are becoming increasingly essential for degree and manufacturing professionals. Many Degree professionals assume that their technical expertise and experience are the only thing that will get them a job. However, this is changing as engineers are increasingly expected to partner with the business, and these soft skills– when coupled with the right combination of technical skills– are in great demand, and can set them apart in a highly competitive jobs market.

Soft skills are all those personal attributes that sit outside professional qualifications and work experience. They refer to how people interact, lead and communicate with other people, and they’re an essential foundation for any successful career. There is no doubt about the fact that the technical skills are an absolute essential for an engineer to perform his job diligently and efficiently. The fact that the second skill set, that is, the soft skills along with the hard skills are an absolute essential for growth of an engineer in the organization. A blend of both is what determines their level of success as a professional. Soft skills are not just limited to the workplace of a professional but extends to other spheres of their life too for example social and

family. Soft skills is not just about communicating, but includes ability to manage stress, ability to organize, ability to provide solutions. Most of the times the importance of soft skills is ignored and not given adequate attention for engineers. The education that goes in to make an engineer does not concentrate on the people skills. The curriculum tends to ignore the fact that at the end of the training MBA graduates would be working in a team, reporting to someone, taking reports, dealing with work pressures, giving presentations, attending phone calls, sending mails just to specify a few. In all such situations along with technical skills, experience and physiological maturity of an individual is going to play an important role.

List of Modules

- 1) Group Discussion
- 2) Personal Interview
- 3) Resume Building
- 4) Drafting Business letters
- 5) Project/ Proposal Presentation
- 6) Business Etiquettes
- 7) Mock Group Discussion
- 8) Mock Personal Interview
- 9) Number system
- 10) Ratio Proportion
- 11) Percentage, Profit and loss
- 12) Averages
- 13) Time and Work
- 14) Time Speed and Distance
- 15) Permutation Combination
- 16) Probability
- 17) Seating arrangement
- 18) Blood relation
- 19) Data arrangement
- 20) Ordering and sequencing
- 21) Sentence correction
- 22) Sentence Completion
- 23) Reading Comprehension
- 24) Parajumblers

Time Schedule:

The training program was conducted from 11th December 2023 till 15th December 2023. Each day the session would start at 8:50 am and ends on 03:50 pm. There was a 15 minutes Short break at 11 am and 35 minutes lunch break at 1:15 pm daily. The training went for 5 days – 6 hours daily. A total of 30 hours.

Learning Outcomes / Program Outcomes

1. The students of K S School of Engineering and Management will be able to decide how much data is required to make a sensible model. Will a quick and simple model suffice or is a more complex model required
2. The students will be able to know how to gather data for analysis in order to gain an understanding of what is happening.
3. The students will be able to think creative and outside the box to solve problems in life, work place and Academics as often problems are multi-faceted and are not just clear A to B causal issues. Creative thinking about the problem to locate it is more important – the solution comes second.
4. The students have become familiar with how to perform a root cause analysis and get this right before jumping to conclusions too quickly.
5. The students will also be able to deal with resolutions, i.e. multiple solutions and understand a cost/benefit analysis to make decisions as to which resolution should become the solution.
6. The students Behavioral Skills have improved and they are more confident to Face Corporate and to lead a professional life style.

Training Procedures – In brief

The training session started with setting the class room Atmosphere positive and also included outdoor activities. Trainees were made to give a brief introduction about them which made them feel comfortable with the trainers and helped if further interaction. Ice breakers played a important role to break the boundary set by the trainees and started involving in the activities and on the topic also. Ice breakers were topic related and was aimed at analyzing the trainees' existing knowledge of the subject matter and how much they already know about topic which are to be discussed in the training Program, also to develop an urge to learn the topic.

The trainer, in consultation with the trainees, set the basic guidelines to be applicable during the training days in order to maintain a productive and organized training program. The trainees agreed upon several guidelines for the training like putting their phones on silent, coming on time, respecting others' ideas, not interfering when others talk etc.

Then the trainees were asked about their expectations from the training and what they expected to learn during the four days. Each trainee shared their views which they also noted down in their work books.

After this the session was proceeded further by the trainer explaining the importance of each module and what the trainees will learn about it, by pointing out major topics to be covered during the training. There used to be a lunch break for 35 min.

After the lunch break the session would continue, sometimes by an energizer performed by trainer and participation of all the trainees. This was aimed at vitalizing the trainees back for the class after they took lunch and felt heavy and sleepy.

The session would continue after the lunch break and different methods were used by the trainer for delivering the contents and also involving the participants and the session would end at 03:50 pm. Before ending the day's session the trainer would recap the topics discussed during the day with input from the trainee's.

At the end of each Session, there was a daily feedback form provided by TRANSIT-TRP which was aimed at knowing about the trainee's views about the day's proceedings, what they learnt and what they would like to share with TRANSIT-TRP for improvement of the training.

Every training day would proceed like this and finally an overall course evaluation was conducted by TRANSIT-TRP which was more comprehensive than the daily feedback collected from the trainees. This evaluation was intended to obtain trainee's views about different aspects of the training – from the venue to the effectiveness and coverage of the topics, and from the trainer's knowledge and preparedness to their overall impression of the whole experience. Results of their views are provided in coming sections

Facilitation Techniques Used (Methodologies)

There were several facilitation techniques used by the trainer which included question and answer, Outdoor activities, brainstorming and practical implementation of some of the topics by trainees. The multitude of training methodologies was utilized in order to make sure all trainees get the whole concepts and they practice what they learn, because only listening to the trainers can be forgotten, but what the trainees do by themselves they will never forget.

TimeTable

DATE / DAY	SESSION 1	SESSION 2	SESSION 3
11 th December 2023 Monday	Ajay Pattedi	Ajay Pattedi	Ajay Pattedi
	Group Discussion	Personal Interview	Resume writing
12 th December 2023 Tuesday	Prem	Prem	Prem
	Drafting Business letters	Project/ Proposal Presentation	Business Etiquettes
13 th December 2023 Wednesday		Satya	
		Aptitude	
14 th December 2023 Thursday		Satya	
		Aptitude	
15 th December 2023 Friday		Srinath	
		Verbal Ability	

Student Feedback

The training program was conducted successfully and all the participants took active part in all the training session.

TRANSIT-TRP took regular feedback from students for Fourteen days and the analysis of the feedback forms imply that 96% of the students who participated in the program found the training to be useful and rated EXCELLENT , 3 % of the students found the training to be GOOD and 1% of the students found the training to be AVERAGE. TRANSIT-TRP believe there is always a room for improvement and is striving to reach out as many students as possible. Trainers ratings by students are attached below and trainers rating t students is also shown

Trainers Feedback

